



Food Manufacturing and Wholesale Business for Sale on the Gold Coast

This food Manufacturing and wholesale business is highly regarded, industry-leading, and well respected in its expertise, quality, and customer service. The business has a huge long-term and loyal customer database with very stable suppliers.

This long-established chocolate factory has been producing wholesale sweets and chocolates for over 31 years, supplying both across Australia and internationally. The facility is fully equipped for a wide range of confectionery manufacturing and is one of the largest producers in Queensland. Known for its consistent product quality and excellent customer service, the business has earned strong trust and loyalty from its customers.

As a family-owned business, it has built long-standing relationships with reliable suppliers, many of which have lasted for decades. The company supplies numerous well-known Australian franchises and has developed a respected name in the

Price \$1,250,000 + SAV
\$70,000

Property Type Business

Property ID 584

Agent Details

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Office Details

LUX Business Sales & Advisory
0427 674 974



industry. It also oversees operations for its head office, contract businesses, and retail outlets. Several clients have remained with the company for nearly the entire journey. This factory carries decades of goodwill and is now being offered to the market for the first time.”

The factory just added a new refurbishment, with aircon. The newly refurbished factory has made the workspace feel very adaptably confinable with new air conditioning. All equipment on site is working perfectly in good order, whilst being professionally organised and displayed for a ready-to-go approach.

Everything is set up for a new owner to walk in and start making great profits and expanding for future huge profitable growth. They have a full manual on all procedures and all systems within the business. With marketing through an online store via a personal and professional website, as well as marketing through Instagram and Facebook.

All machinery is heavy-duty, industrially high quality, and regularly maintained. In 2022, They bought a lot of new equipment, computers, etc.

All these assets have been paid.

System and Procedures:

Full manual on all procedures and all systems within the business, including:

- Manufacturing
- Work Safety
- Staff Training
- MYOB Accounts
- HACCP
- Repairs & Maintenance

- Schedules
- Suppliers, backup suppliers
- Product Specification Sheets
- Logos & photographs of all products

Key benefit:

- HACCP Certificate which is the international standard for food safety.
- Long established business
- Long-term loyal branding franchise and wholesale customers in place.
- First time for the sale
- B to B business has much better value
- Very low rent with a long-secured lease
- stable suppliers
- High-quality industry machinery
- All systems in place
- location is movable without affecting the customers.
- Christmas holidays every year for 3 weeks

Facility:

- It is the most appealing, clean, and tidy factory we have ever seen.
- Specially built production room,
- Walk-in frozen and walk-in freezer, Storage room,
- 2 bathrooms one with shower, and kitchen.

Potential:

- The business holding a Licence entitles to manufacture confectionery such as nougat, fudge, coconut ice, muesli slice, etc., not just chocolate products
- Open a Retail Outlet on the premises.
- Increase online store product lines, branding, and packaging.
- Supply to more supermarket
- Expanding our Export Trade

- Open longer hours and days for a higher manufacturing quota.

Lessons/Classes:

- Many requests for adult classes (similar to Paint & Sip) and this can be an opportunity to increase sales of products as well as income from lessons
- Pre-covid we had organised bus tours from retirement homes to visit us. We would prepare the products for sale and use the hour to allow visitors to taste test and purchase at factory prices. This can be restarted. Tour buses, school excursions, retirement homes, and food tours would all suit.
- Expanding Current Product List:
- They have Novelty molds for Easter, Valentine's, Christmas, Father's Day, Mother's Day, Birthdays, etc, and this can be used as extra sales revenue during these holiday periods. At the moment they are only doing Valentine's Day and Easter Eggs.

Bus tour income:

Approximately \$50,000 per year.

There are 1–2 bus tours per month, with each bus carrying around 100 tourists. Their total purchases range from \$2,000 to \$3,000 per tour, and they prefer to pay in cash.

Attention investors, business migration buyers, and entrepreneurs, this business opportunity is going quickly.

Contact us now!

FOR SALE: \$1,250,000 + SAV \$70,000

For further information on this business investment opportunity,
contact the exclusive business broker now:

Lily Small

Business Broker and Advisor

Lux Business Sales and Advisory

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<https://www.luxbusiness.com.au/consultant/7/lily-small>

<https://www.youtube.com/watch?v=5EsRZu0GlgM>

Address: L 18, 175 Eagle St, Brisbane City 4000

Want to know more about this business? Simply submit an online
confidentiality agreement. Or go to

<https://www.luxbusiness.com.au/> and use the reference number
to search for the business.

We request that you have the necessary capital or equity before
expressing an interest in this business.

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You are advised to conduct your own due diligence.

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