

Bubble Tea for Sale

A thriving and trend-forward business located in the 2nd largest shopping centre on the Gold Coast , which generated a record \$1 billion in sales last year.

Prime Location in The FOOD AREA

Situated right in the heart of Food Area, Centre's premier dining precinct, Gotcha is the only bubble tea operator in the area – offering full visibility and no direct competition in this high-traffic area.

Premium, Farm-to-Cup Quality from Australia's Own Brand

Gotcha is a fast-growing Australian-owned company with over 60 stores nationwide and a rising international presence(5 years, 11 countries and over 200 stores). The brand controls its quality from the source, owning a tea plantation in the Ali mountains of Taiwan, delivering exceptional, premium-grade tea in every cup.

\$385,000 + stock

\$5,000

Property Business

Type

Property

ID

Agent Details

Yeli Zheng - 0420 678 686

596

Office Details

LUX Business Sales &

Advisory

0427 674 974



Exclusive Italian Gelato Collaboration

Gotcha Robina also serves authentic gelato developed through a

unique partnership with a renowned Italian gelato company, offering a dessert experience that is exclusive, premium, and highly appealing to a broad customer base.

Merchandising with Global Brand Power

The store stocks a popular range of high-quality merchandise under the Gotcha label, which has secured a 5-year licensing deal with Disney. This includes character merchandise starting with Lilo & Stitch, aligning with the film's release on 25 May 2025, creating powerful ongoing sales opportunities.

Tech-Driven Efficiency = Higher Profits

Gotcha leverages advanced technology in daily operations, reducing labour requirements and minimising training needs. This streamlined technology significantly cuts operational costs while maximising service speed and overall profitability – making it a smart, scalable business model.

Why Invest in Gotcha?

- Located in a \$1B+ retail hub
- No direct competition in the Kitchens
- Supported by a leading Australian franchise with global expansion
- Multiple revenue streams: tea, gelato, and exclusive merchandise
 - Tech-integrated operations = lower costs, higher margins
 - Turnkey business with proven systems and trained staff

This is your chance to take over a high-performing, low-overhead business in a booming location, backed by one of the most exciting brands in the beverage and retail space. For sale: \$385,000 + stock \$5,000

For further information on this opportunity, please contact the undersigned:

Yeli Zheng

Business Broker and Hospitality Specialist

Lux Business Sales and Advisory

M: 042 067 8686

T: 1300 685 081

E: yeli@luxbusiness.com.au

W: https://luxbusiness.com.au/

https://www.luxbusiness.com.au/consultant/11/yeli-zheng

https://www.youtube.com/watch?v=5EsRZu0GlgM

Address: L 14, 167 Eagle St, Brisbane City 4000

Want to know more about this business? Simply submit an online confidentiality agreement. Or go to

https://www.luxbusiness.com.au/ and use the reference number to search for the business.

We request that, prior to expressing an interest in this business, you have the necessary capital or equity.

The images shown are for illustrative purposes only. They do not purport to be an exact representation of the business. You are advised to conduct your due diligence. We accept no responsibility and disclaim all liability for any errors, inaccuracies, or misstatements.

The above information provided has been furnished to us by the vendor/s. We have not verified whether or not that information is accurate and do not have any belief in one way or the other in its accuracy. We do not accept any responsibility to any person for its accuracy and do no more than pass it on. All interested parties should make and rely upon their own inquiries in order to determine whether or not this information is in fact accurate.