



## Bubble Tea for Sale

A thriving and trend-forward business located in the 2nd largest shopping centre on the Gold Coast, which generated a record \$1 billion in sales last year.

### Prime Location in The FOOD AREA

Situated right in the heart of Food Area, Centre's premier dining precinct, Gotcha is the only bubble tea operator in the area – offering full visibility and no direct competition in this high-traffic area.

### Premium, Farm-to-Cup Quality from Australia's Own Brand

Gotcha is a fast-growing Australian-owned company with over 60 stores nationwide and a rising international presence (5 years, 11 countries and over 200 stores). The brand controls its quality from the source, owning a tea plantation in the Ali mountains of Taiwan, delivering exceptional, premium-grade tea in every cup.

### Exclusive Italian Gelato Collaboration

Gotcha Robina also serves authentic gelato developed through a

Price	\$385,000 + stock \$5,000
Property Type	Business
Property ID	596

### Agent Details

Yeli Zheng - 0420 678 686

### Office Details

LUX Business Sales & Advisory  
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unique partnership with a renowned Italian gelato company, offering a dessert experience that is exclusive, premium, and highly appealing to a broad customer base.

### **Merchandising with Global Brand Power**

The store stocks a popular range of high-quality merchandise under the Gotcha label, which has secured a 5-year licensing deal with Disney. This includes character merchandise starting with Lilo & Stitch, aligning with the film's release on 25 May 2025, creating powerful ongoing sales opportunities.

### **Tech-Driven Efficiency = Higher Profits**

Gotcha leverages advanced technology in daily operations, reducing labour requirements and minimising training needs. This streamlined technology significantly cuts operational costs while maximising service speed and overall profitability – making it a smart, scalable business model.

### **Why Invest in Gotcha?**

- Located in a \$1B+ retail hub
- No direct competition in the Kitchens
- Supported by a leading Australian franchise with global expansion
- Multiple revenue streams: tea, gelato, and exclusive merchandise
- Tech-integrated operations = lower costs, higher margins
- Turnkey business with proven systems and trained staff

This is your chance to take over a high-performing, low-overhead business in a booming location, backed by one of the most exciting brands in the beverage and retail space.

**For sale: \$385,000 + stock \$5,000**

For further information on this opportunity, please contact the undersigned:

**Yeli Zheng**

Business Broker and Hospitality Specialist

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Want to know more about this business? Simply submit an online confidentiality agreement. Or go to

<https://www.luxbusiness.com.au/> and use the reference number to search for the business.

We request that, prior to expressing an interest in this business, you have the necessary capital or equity.

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